



## CUSTOM CONDO SCENARIO

Congratulations! You have an accepted offer of purchase and sale on one of the suites at The Northumberland for \$399,000 plus applicable taxes. Under this contract, you will receive a \$20,000 Custom Finish Allowance to make your suite, your style! The deal is closing on March 31, 2010. You have arranged for work to begin on your unit in May, a few weeks after closing. Here's what you plan to do:

1. Install quartz countertops in the kitchen and bathrooms (\$6000)
2. Install custom Hunter Douglas Blinds on all windows (\$4000)
3. Design a custom built-in entertainment unit (\$4000)
4. Install the latest glass mosaic backsplash tile in the kitchen (\$1000)
5. Create a designer closet in the master bedroom complete with built-in drawers, lighting, and other luxury options. (\$4000)
6. Install a new modern chandelier in the dining room (\$500)
7. New crown molding in the main living area (\$500)

Total: \$20,000

The work is all completed by the end of November, 2010, and you submit all of your receipts and invoices for labour and materials to be assessed. Two weeks later, you receive a rebate cheque for the full \$20,000!

Now you can just sit back and relax and enjoy all the benefits of luxury condominium living in downtown Charlottetown. You'll love entertaining family and friends in your new custom condo that was finished exactly to your personal taste and style.

Congratulations...you've earned it!